



# Forward-Looking Statements














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To the extent that statements contained in this presentation are not descriptions of historical facts regarding Trevena, Inc. (the “Company” or “we”), they are forward-looking statements reflecting management’s current beliefs and expectations. Forward-looking statements are subject to known and unknown risks, uncertainties, and other factors that may cause our or our industry’s actual results, levels of activity, performance, or achievements to be materially different from those anticipated by such statements. You can identify forward-looking statements by terminology such as “anticipate,” “believe,” “estimate,” “expect,” “intend,” “may,” “might,” “plan,” “objective,” “predict,” “project,” “suggest,” “target,” “potential,” “will,” “would,” “could,” “should,” “continue,” “ongoing,” or the negative of these terms or similar expressions. Forward-looking statements contained in this presentation include, but are not limited to, (i) statements regarding the timing of anticipated clinical trials for our product candidates; (ii) the timing of receipt of clinical data for our product candidates; (iii) our expectations regarding the potential safety, efficacy, or clinical utility of our product candidates; (iv) the size of patient populations targeted by our product candidates and market adoption of our potential drugs by physicians and patients; (v) the timing or likelihood of regulatory filings and approvals; and (vi) our cash needs.



















Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: the commercialization of any approved drug product, the status, timing, costs, results and interpretation of our clinical trials or any future trials of any of our investigational drug candidates; the uncertainties inherent in conducting clinical trials; expectations for regulatory interactions, submissions and approvals, including our assessment of the discussions with the FDA or other regulatory agencies about any and all of our programs; uncertainties related to the commercialization of OLINVYK; available funding; uncertainties related to our intellectual property; uncertainties related to the ongoing COVID-19 pandemic, other matters that could affect the availability or commercial potential of our therapeutic candidates; and other factors discussed in the Risk Factors set forth in our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q filed with the Securities and Exchange Commission (SEC) and in other filings we make with the SEC from time to time. In addition, the forward-looking statements included in this presentation represent our views only as of the date hereof. We anticipate that subsequent events and developments may cause our views to change. However, while we may elect to update these forward-looking statements at some point in the future, we specifically disclaim any obligation to do so, except as may be required by law.

# Trevena's Experienced Leadership Team

## SENIOR MANAGEMENT

Carrie L. Bourdow	President & Chief Executive Officer	 
Scott Applebaum	SVP, Chief Legal & Regulatory Officer	  
Mark A. Demitrack, M.D.	SVP, Chief Medical Officer	  
Barry Shin	SVP, Chief Financial Officer	  
Robert T. Yoder	SVP, Chief Commercial Officer	 

## BOARD OF DIRECTORS

Leon O. Moulder, Jr. <i>Chairman</i>	 	Marvin H. Johnson, Jr.	
Carrie L. Bourdow		Julie H. McHugh	  
Scott Braunstein, M.D.	  	Jake R. Nunn	
Michael R. Dougherty	 	Anne M. Phillips, M.D.	 
Maxine Gowen, Ph.D.	 	Barbara Yanni	

# Trevena: Innovative CNS Company

<b>IV OLINVYK: Differentiated profile</b>	NCE approved for the management of acute pain in adults Commercial launch in Q1 2021; targeting 100 formulary wins by year-end
<b>Large market, targeted launch</b>	45M+ US hospital patients; 9M procedures is initial core focus \$1.5B+ market opportunity for core focus
<b>Novel CNS pipeline</b>	New mechanisms for acute migraine, opioid use disorder, epilepsy, pain NCEs targeting significant unmet needs
<b>TRV027 for COVID-19</b>	Novel MOA to treat COVID-19 acute lung injury / abnormal clotting PoC study in collab with Imperial College London; primary completion date expected in 1H 2021
<b>Strong financial position</b>	\$109.4M cash and cash equivalents as of YE 2020 Funds operations through Q4 2022

OLINVYK is indicated in adults for the management of acute pain severe enough to require an intravenous opioid analgesic and for whom alternative treatments are inadequate. Please see Important Safety Information including BOXED WARNING at the end of presentation. Full Prescribing Information at [www.OLINVYK.com](http://www.OLINVYK.com).

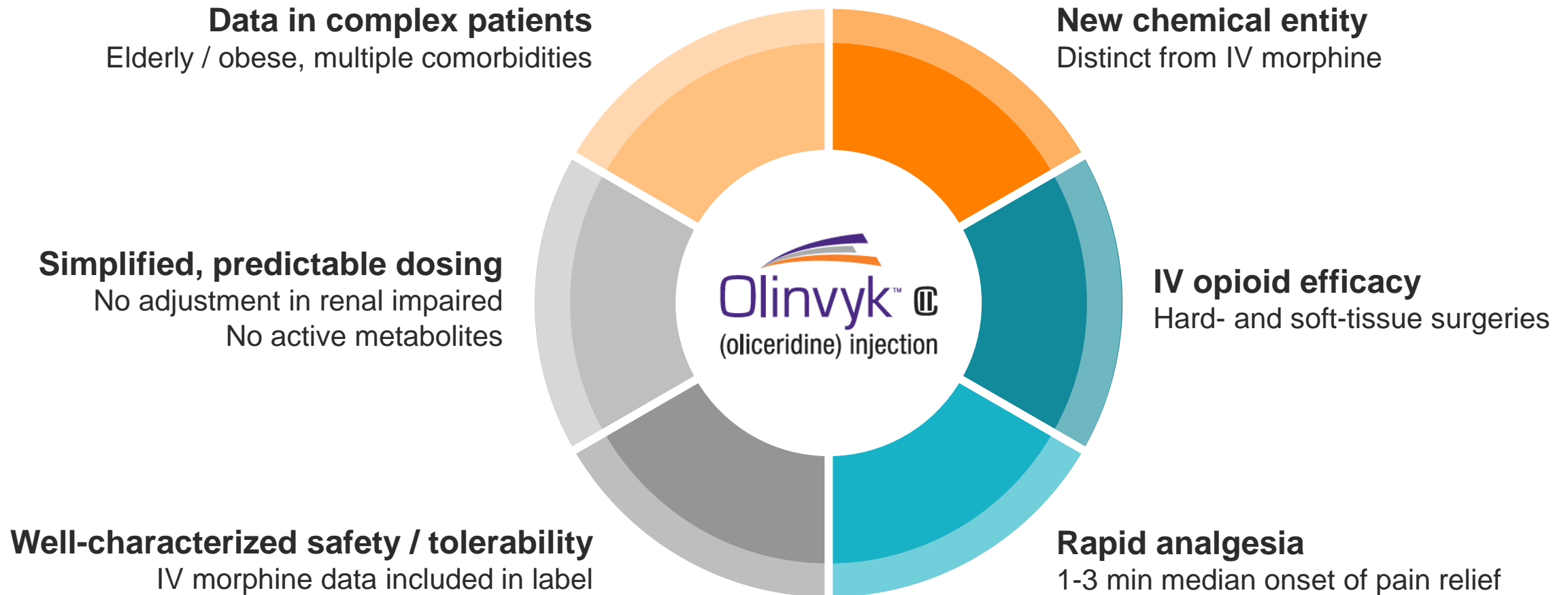
# Multiple Expected Catalysts

	PRE-CLINICAL	PHASE 1	PHASE 2	PHASE 3	NDA	EXPECTED CATALYSTS
<b>OLINVYK™</b> New chemical entity (mu-opioid receptor)	<b>Acute pain</b> IV <b>APPROVED</b>					<b>Q1 21:</b> Commercial launch
<b>TRV027</b> Novel AT <sub>1</sub> receptor selective agonist	<b>ARDS / abnormal clotting (COVID-19)</b> IV Collaboration with Imperial College London					<b>1H 21:</b> Primary completion date (ICL)
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<b>TRV734</b> G-protein selective agonist (mu-opioid receptor)	<b>Opioid use disorder</b> oral Collaboration with National Institute on Drug Abuse					PoC study data (NIDA)
<b>TRV045</b> Novel S1P receptor modulator	<b>CNS disorders</b> oral Collaboration with National Institutes of Health					<b>1H 21:</b> IND filing

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# OLINVYK: Differentiated Profile for Acute Pain

OLINVYK is indicated in adults for the management of acute pain severe enough to require an intravenous opioid analgesic and for whom alternative treatments are inadequate

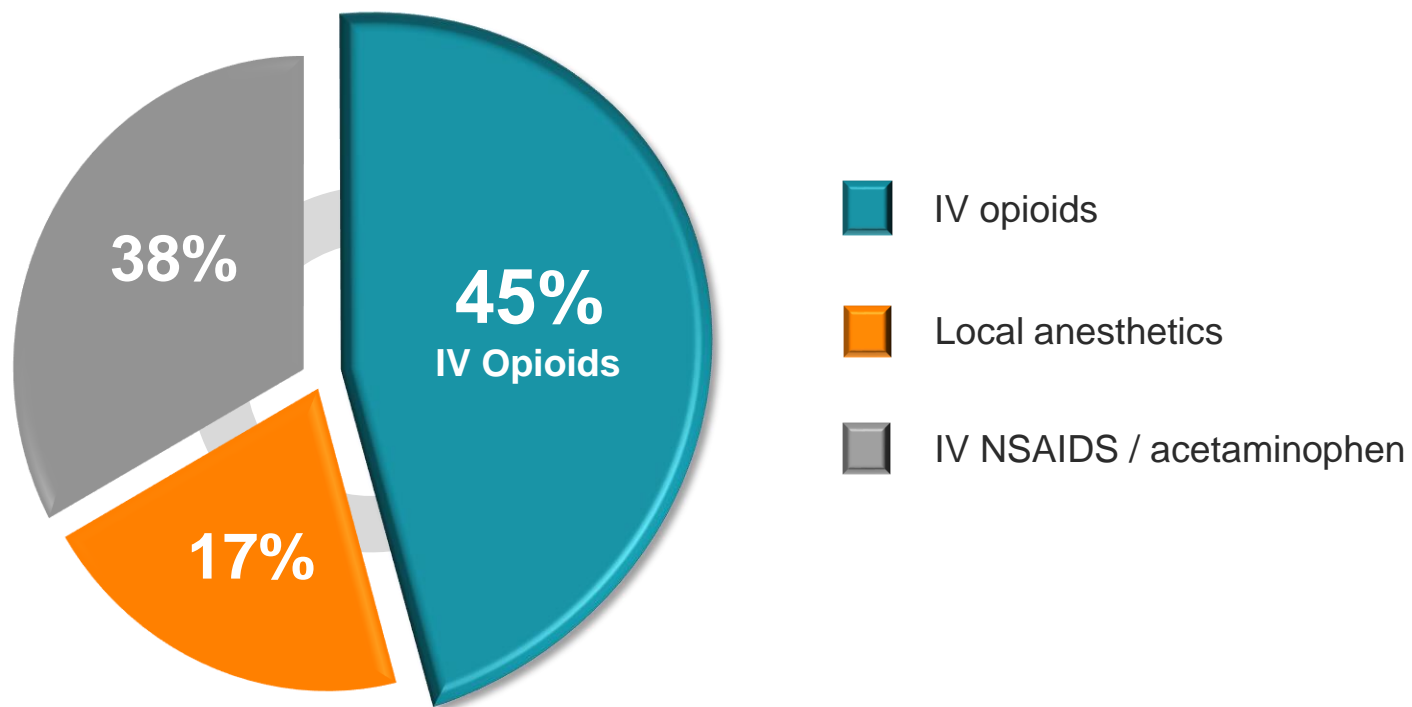




# OLINVYK: Broad Indication for Acute Pain

Large acute market opportunity

US injectable analgesic  
hospital market unit volume<sup>1</sup>



**45M patients receive IV opioids annually to treat acute pain<sup>1</sup>**

- Unrivalled analgesic efficacy
- Top surgeries: Total knee arthroplasty, colectomy, hernia repair, spine fusion, C-section<sup>2</sup>

OLINVYK is indicated in adults for the management of acute pain severe enough to require an intravenous opioid analgesic and for whom alternative treatments are inadequate.

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NSAIDs = nonsteroidal anti-inflammatory drugs. 1) IMS MIDAS sales audit 2017; IV NSAIDs and Ofirmev®. 2) Definitive database, and National Vital Statistics report, CDC 2018.

# OLINVYK: Well-Characterized Safety / Tolerability

Adverse drug reactions reported in ≥5% of OLINVYK-treated patients stratified by daily dose (Phase 3 pivotal trials pooled)<sup>1</sup>

	Placebo (N = 162)	OLINVYK ≤ 27 mg (N = 316)	Morphine (N = 158)
<b>Patients with any TEAE (%)</b>	73	86	96
Nausea	35	52	70
Vomiting	10	26	52
Headache	30	26	30
Dizziness	11	18	25
Constipation	9	14	14
Hypoxia	3	12	17
Pruritus	6	9	19
Sedation	5	7	13
Somnolence	4	6	10
Back pain	4	6	6
Hot flush	4	4	8
Pruritus gen.	1	2	10

## Key cost-drivers associated with IV opioids:

- **Vomiting**
  - Can result in significant health risks and compromise recovery
- **Somnolence**
  - Significant patient safety concern, can lead to respiratory depression
- **O<sub>2</sub> saturation < 90%**
  - Independent predictor of early post-op respiratory complications

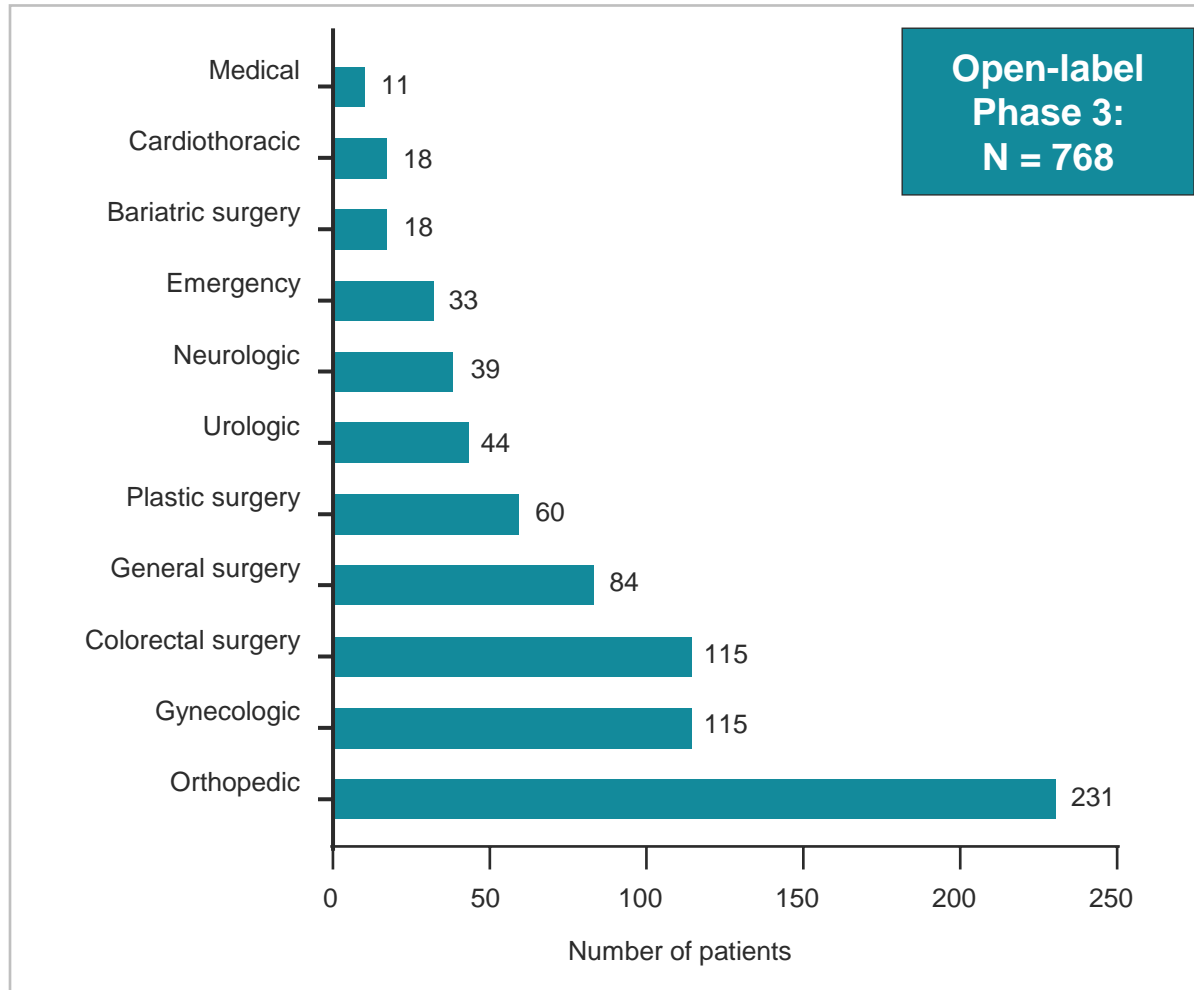
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<sup>1</sup>) OLINVYK Prescribing Information. Not an adequate basis for comparison of rates between the OLINVYK treatment group and the morphine treatment group.



# Real World Use: Complex Surgeries & Patients

Broad range of surgeries / medical procedures



## Complex patients included

- 32%  $\geq$  65 years; 46% BMI  $\geq$  30
- Co-morbidities: diabetes, obstructive sleep apnea, COPD, chronic / cancer pain
- Concomitant medications: antiemetics, antibiotics

## Multiple inpatient and hosp outpatient settings

- Hospital recovery
- Emergency department
- Critical care
- Ambulatory surgical centers

## Low discontinuation for AEs / lack of efficacy

- 2% for adverse events
- 4% for lack of efficacy

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# OLINVYK: Ease of Dosing and Administration

3 vials allow for flexible and tailored IV dosing

- **Bolus Dosing:** 1 mg and 2 mg vials (single dose)
- **PCA Dosing:** 30 mg vial (single patient use)
- **OLINVYK 1 mg  $\approx$  morphine 5 mg<sup>1</sup>**

27 mg cumulative daily dose limit

Do not administer single doses greater than 3 mg

No refrigeration / reconstitution



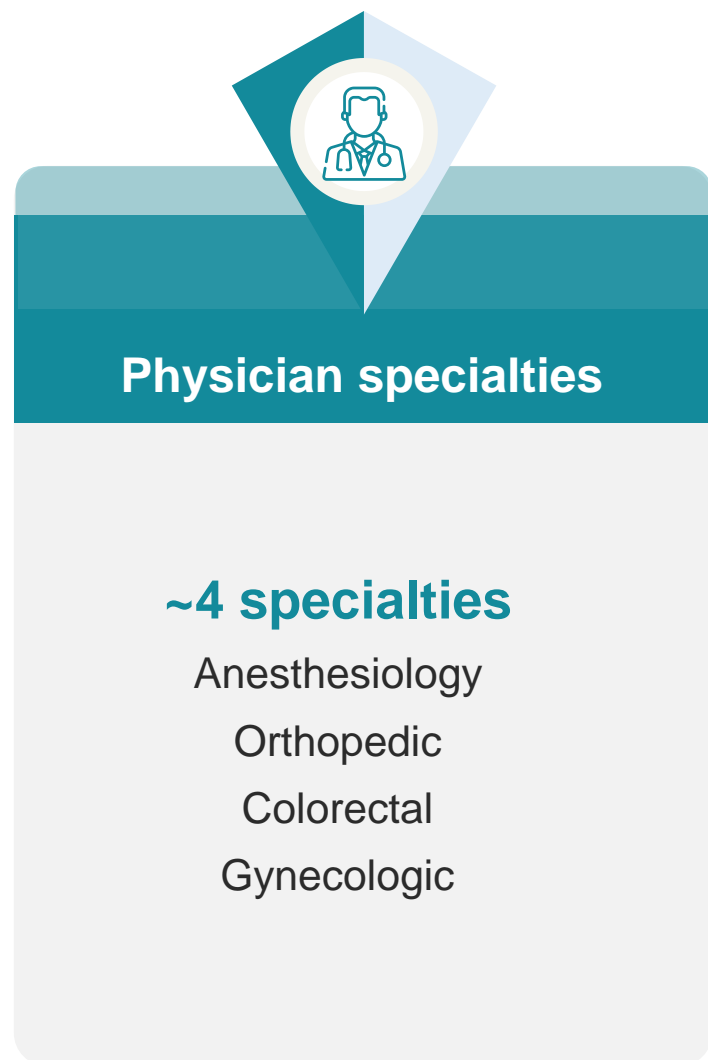
	1 mg / 1mL	2 mg / 2mL	30 mg / 30 mL
<b>WAC:</b>	<b>\$17.50</b>	<b>\$25.75</b>	<b>\$110.00</b>

**~\$100 / day**  
(estimated avg cost across procedures)

# **Customer Engagement Strategy**

# Targeted Account Launch

Initial focus: complex patients in 3 key surgical areas



## 40 customer-facing roles

- Reps & Key Account Managers
- Medical Science Liaisons

~20 years of Hosp/ASC experience

## Tele-sales pilot program

## Multi-channel promotion

# Targeted Messaging and Resources

Key OLINVYK attributes focused on key customers



## Health Care Practitioners (HCPs)

- OLINVYK: NCE, distinct from IV morphine
- Fast pain relief & no active metabolites
- Safety data in complex patients / surgeries



Hospitals



ASCs

## Targeted Accounts

- OLINVYK published safety data vs. IV morphine
- Published health economic / cost offset data\*

# Robust Set of Peer-Reviewed Publications

Comprehensive overview of OLINVYK development program

**OLINVYK nonclinical /  
Phase 1 / Phase 2 data**

**15 publications**

**OLINVYK Phase 3 trials &  
secondary analyses**

**9 publications**

- 4 head-to-head studies vs. IV morphine
  - IV opioid efficacy
  - Well-characterized safety and tolerability
- Data in complex patients / surgery types
- Respiratory safety data in elderly / obese
- Respiratory safety profile measured by dosing interruptions
- Clinical utility vs. IV morphine - benefit-risk analysis
- Reduced risk of N / V - complete GI response analysis

# HECON Model Driven by Compelling Clinical Data

Publication of base and high-risk patient models expected 1H 2021

## Representative Inputs:

### AE rates

#### Ph3 trials

Placebo (N = 182)	OLINVYK 120 mg (N = 176)	Morphine (N = 158)
73	86	96
36	52	70
10	26	52
30	26	30
11	18	25
9	14	14
3	12	17
6	9	19
6	7	13
4	6	10
4	6	6
4	4	8
1	2	10

Vomiting  
Somnolence / sedation  
O<sub>2</sub> saturation <90%

### Cost of AEs

Gov't sources /  
Publications

**\$8k** nausea / vomiting<sup>1</sup>  
**\$28k** critical resp event<sup>2</sup>  
**+7 days** hospital stay<sup>2</sup>

### Drug cost



OLINVYK  
Generic IV opioids

## Key Outputs:

### HECON model



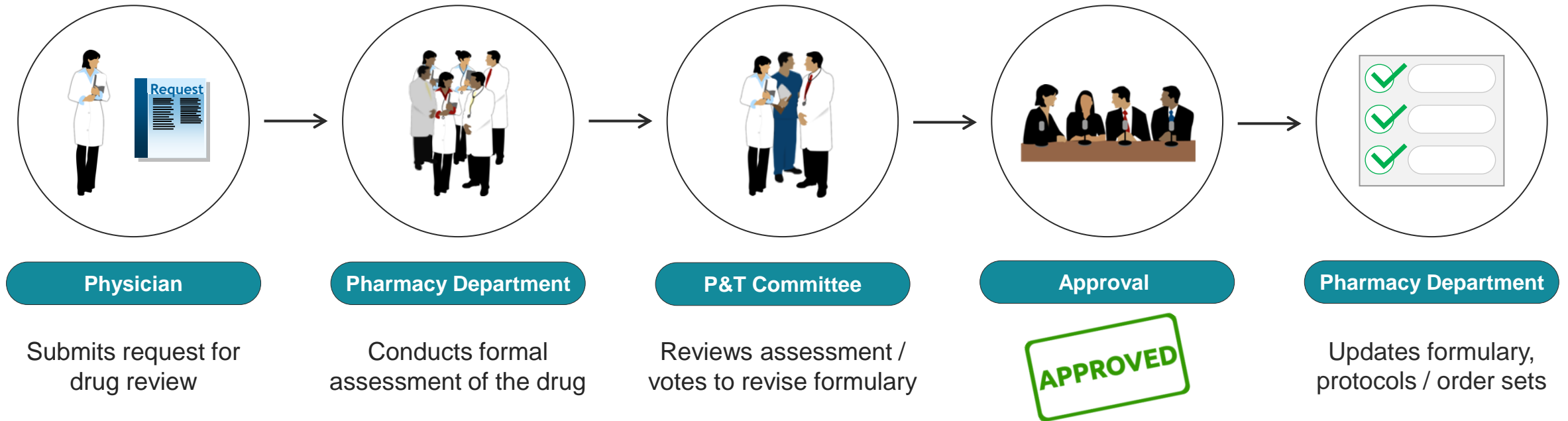
**>10x**

Cost savings  
for hospitals<sup>4</sup>

Due to improved  
patient outcomes



# Hospital Formulary Review Process



**YE 2021 target: 100 formulary wins**

# Differentiated Profile For Use in Hosp Outpatient & ASCs

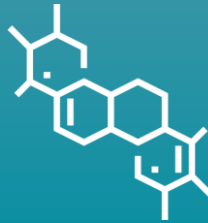
Separate reimbursement may provide lower access hurdle

Physician trial in outpatient can accelerate inpatient uptake



**Fast onset  
(1-3 min median)**

**Improves patient throughput  
/ time to discharge**



**No known active  
metabolites**

**Streamlines dosing for  
short-term setting of care**



**No dosage  
adjustments for  
renally impaired**

**Addresses shift to  
complex patients**

# We Continue to Learn from and Adapt to COVID-19 Challenges

## Transitioned into commercial organization with minimal business interruption

- No delays in regulatory timelines; approval and DEA scheduling in 2H 2020
- Commercial supply of all 3 presentations made available to customers

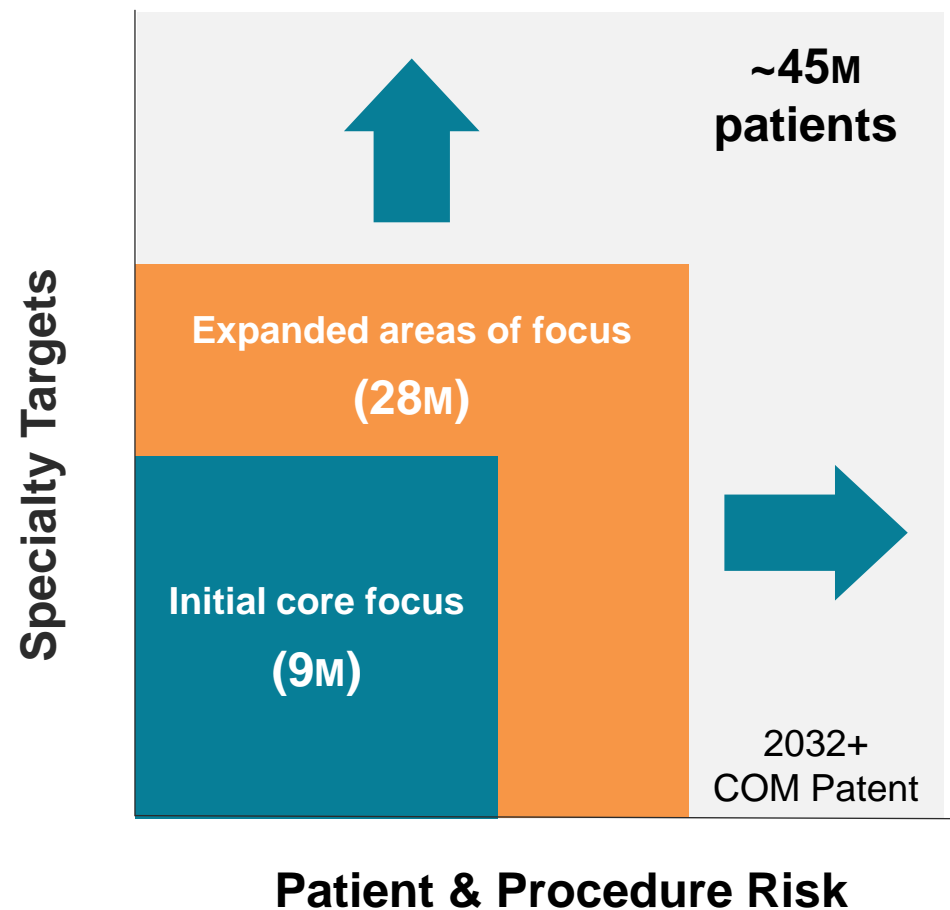
## What we learned from our customers

- Procedure volumes may be slow to recover; backlog of elective surgeries building<sup>1</sup>
- IV drug shortages, increase in patient acuity continue to pressure healthcare systems

## Considerations for a successful field launch in 2021

- COVID-19 will continue impacting our customers; OLINVYK's value proposition remains relevant
- We will be making informed resource deployment decisions throughout first year of launch

# OLINVYK: Significant Opportunity in Acute Pain



## Initial core focus (9M)

- Hospitals / ambulatory surgical centers
- “CORES” patient focus: comorbid, obese, renal, elderly, sleep apnea

~15M days of therapy  
(initial focus)  
=  
**\$1.5B+ market opportunity\***

## Expanded areas of focus (28M)

- Leverage respiratory and GI safety vs. IV morphine to expand surgical procedures
- Cognitive function & additional HECON

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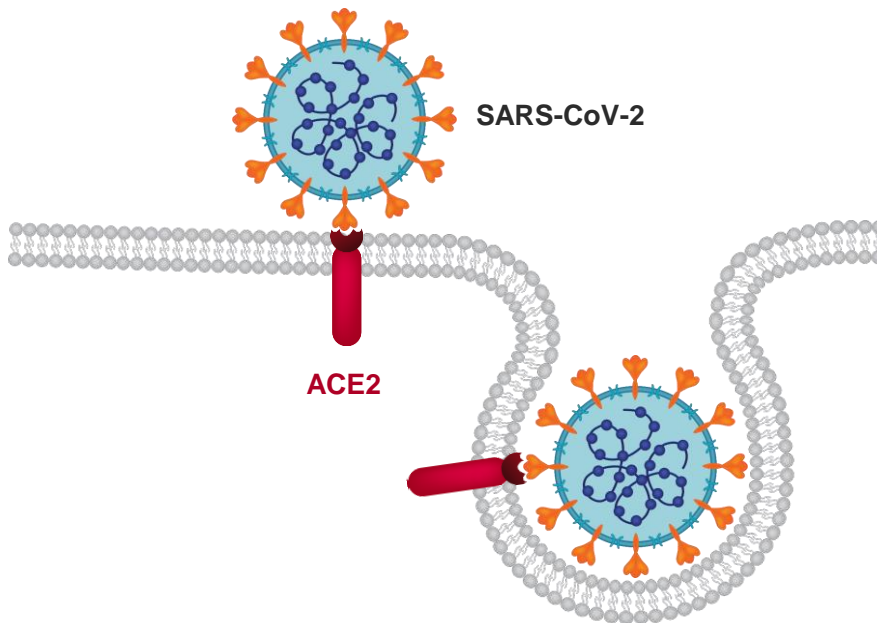
# TRV027

NCE targeting the AT<sub>1</sub> receptor in COVID-19

# Multi-Organ Damage From Coronavirus

Elimination of ACE2 protein leads to critical hormonal imbalances

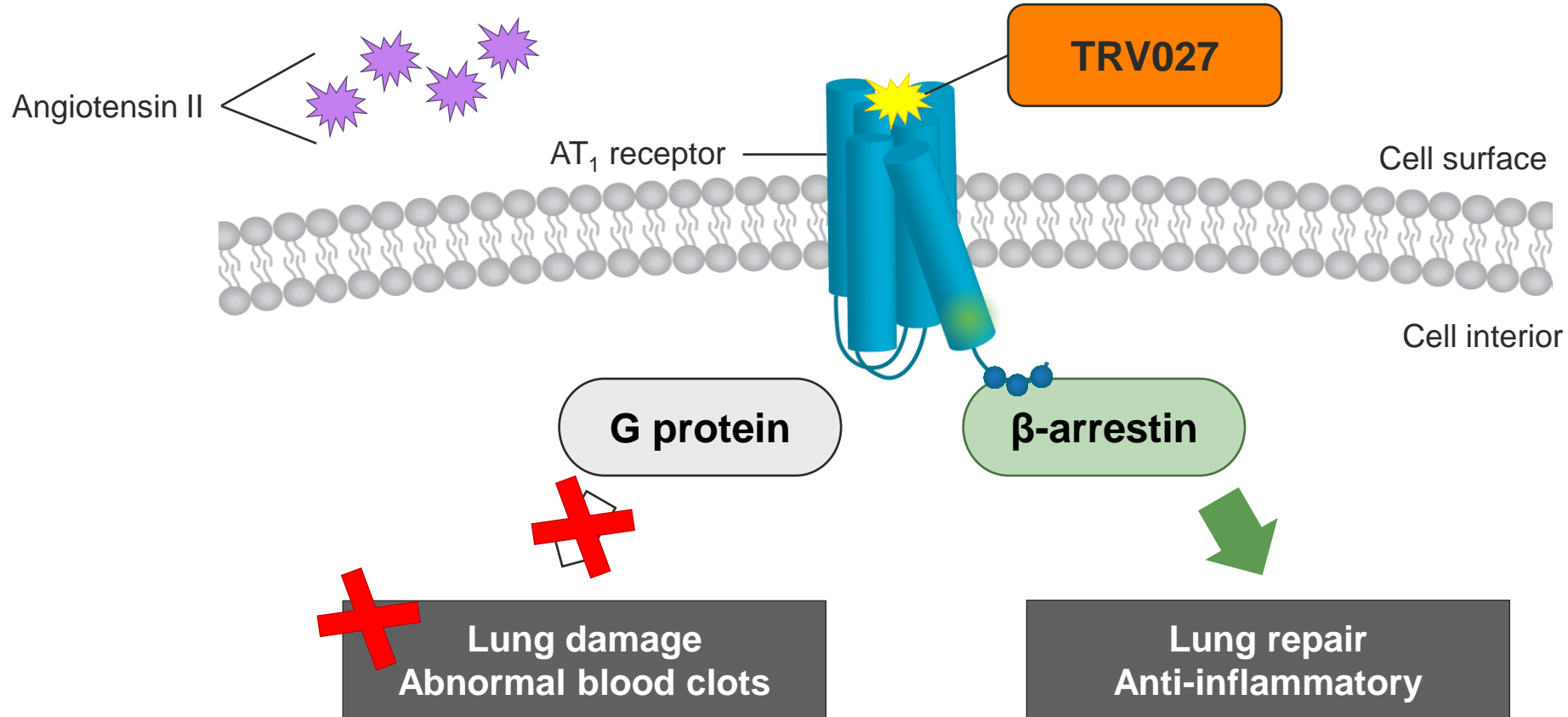
Coronavirus binds to and eliminates ACE2<sup>1</sup>



- Leads to accumulation of angiotensin II:
  - Acute lung injury and abnormal blood clots
  - Can lead to ARDS / pulmonary embolism / stroke
- 66% - 94% mortality rate for COVID-19 related ARDS<sup>2\*</sup>
- ~1/3 of hospitalized COVID-19 patients develop clotting complications<sup>3</sup>

# TRV027: New MOA for COVID-19

Mechanism targeted to improve lung function and prevent abnormal clotting



**TRV027 is the only selective AT<sub>1</sub> receptor agonist**  
**Safety / tolerability established in ~700 patients**



# TRV027 COVID-19 Study - Imperial College London

Investigate effect of TRV027 on blood clotting, lung function, and other clinical outcomes

- Randomized, double-blind, placebo-controlled proof-of-concept study
- N = ~60 (30 per arm) COVID-19 patients
  - Hospitalized, non-ventilated
  - ≥18 years old
- IV infusion of placebo or TRV027 for 7 days (12 mg/hr)
- Study currently ongoing, primary completion date expected in 1H 2021

## Primary endpoint:

Reduction of abnormal clotting  
associated with COVID-19\*

Indicator of TRV027's effect on health outcomes  
associated with increased mortality in COVID-19



Imperial College  
London

# Multiple Expected Catalysts

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# TRV250: New MOA for Acute Treatment of Migraine

Delta receptor: Untapped potential in CNS space

Migraine represents a large market opportunity; total migraine drug market = ~\$3.5B

Delta receptors have  
unique distribution  
throughout the brain

Play important role in regulation of pain, mood, and anxiety

## Every year in the US<sup>1</sup>:



**650M** migraines  
treated each year



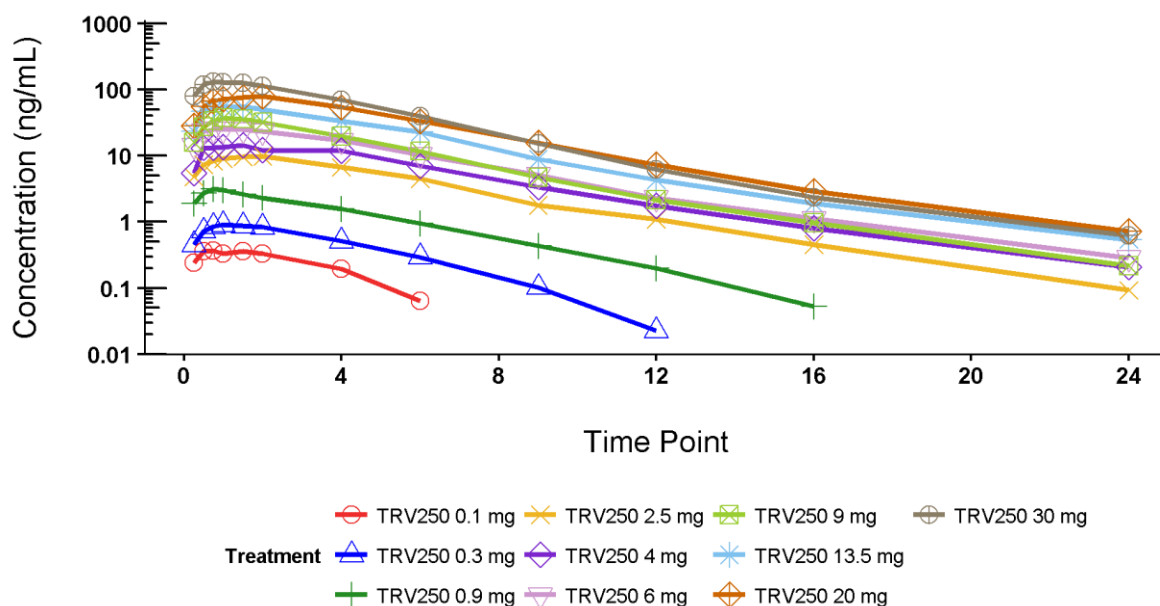
**1.2M** ER visits  
due to migraines

- **20-30%** of migraine sufferers do not respond to / cannot tolerate the market-leading triptan drug class
- Approx. **50%** of migraineurs also suffer from anxiety<sup>2</sup>

# TRV250: Well-Tolerated in Ph1 Healthy Volunteer PK Study

Subcutaneous doses up to 30 mg studied; no SAEs observed

## Single dose pharmacokinetics of TRV250 given by SC injection



- Well tolerated, with no SAEs across broad range of doses
- Predictable PK: dose-proportional between 0.1 mg to 30 mg SC
- Half-life consistent across all doses
- No EEG findings observed in any subject

**IND-enabling activities initiated for new oral dose form**

# TRV734: Maintenance Therapy for Opioid Use Disorder

Selective agonism at  $\mu$  receptor: Potential for improved tolerability



**>2.5M**  
people in  
U.S. suffer from  
opioid use disorder<sup>1</sup>

## Ongoing collaboration with National Institute on Drug Abuse (NIDA)

- Nonclinical evidence of improved tolerability with TRV734
- NIDA study demonstrated reduced drug-seeking behavior in animal model of relapse<sup>2</sup>
- Current therapies not well tolerated, can hinder patient adherence

**NIDA-funded proof-of-concept  
patient study initiated**

# TRV045: Selective S1PR With No Lymphopenia

Uniquely selective for S1P-subtype 1 receptor

## S1P<sub>1</sub> receptors are expressed broadly in the CNS

### Potential role in the treatment of:

#### Epilepsy

- Neuroprotective effects<sup>1</sup>
- Modulates permeability of BBB, anti-inflammatory effects<sup>2</sup>



#### Chronic neuropathic pain

- Inhibits pain sensation<sup>3</sup>
- Inhibits excitatory neuronal signaling<sup>4</sup>



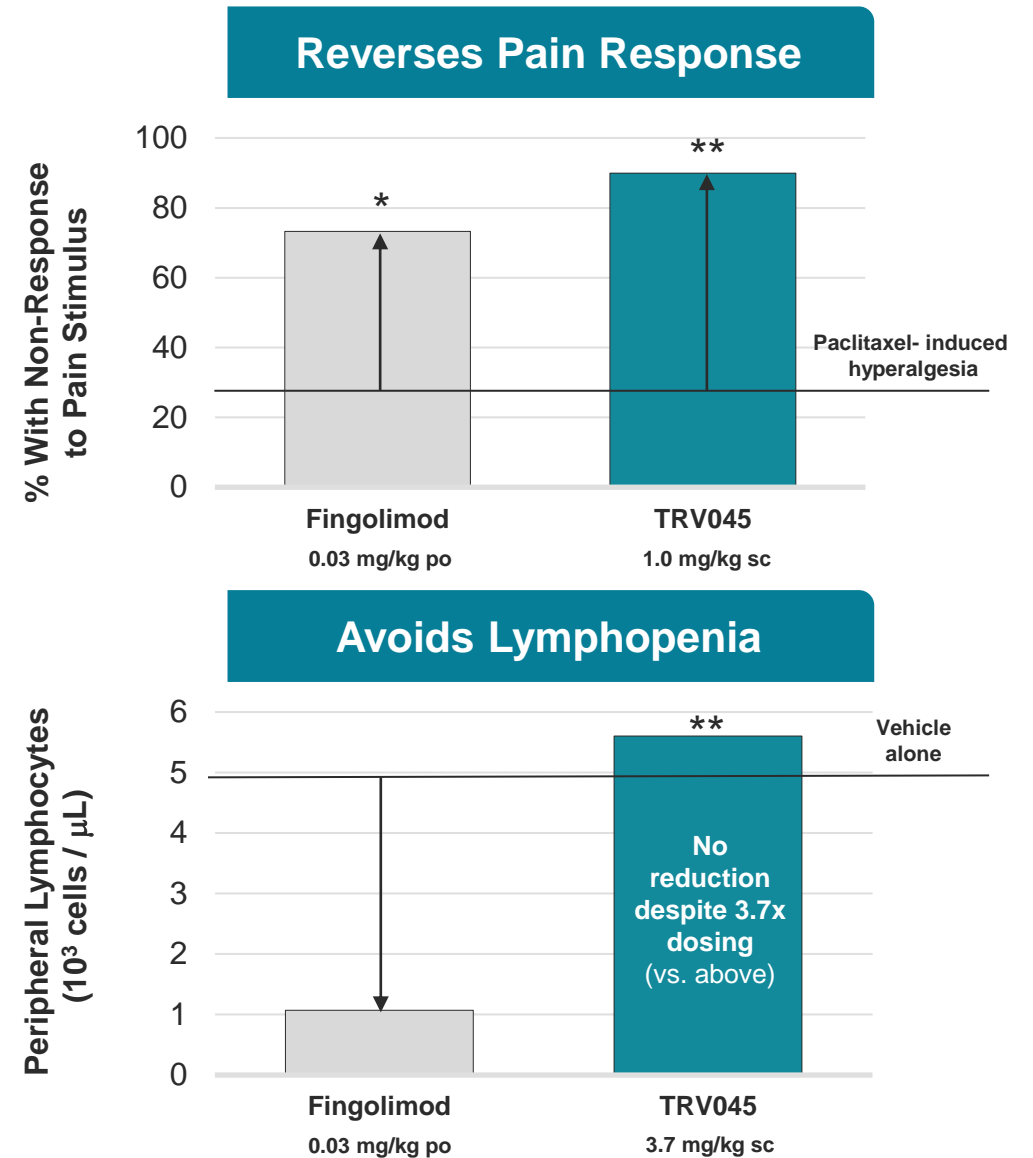
Avoids known safety issues associated with S1P receptor subtypes 2, 3, 4, 5:

Pulmonary, cardiac, and cancer-related effects<sup>5</sup>

# TRV045: Engages S1PR Without Lymphopenia in CIPN Model

S1P receptor activation conventionally associated with lymphopenia / immunosuppression

- In animals, TRV045 reversed paclitaxel-induced hyperalgesia without immune-suppressing activity
  - Fingolimod reduced lymphocytes by 78%
  - TRV045 had no effect on lymphocytes
- Non-opioid MOA with broad potential for CNS indications
  - Chronic pain, CIPN, diabetic neuropathy
  - Epilepsy, acute / chronic pain evaluations underway





# Trevena: Innovative CNS Company

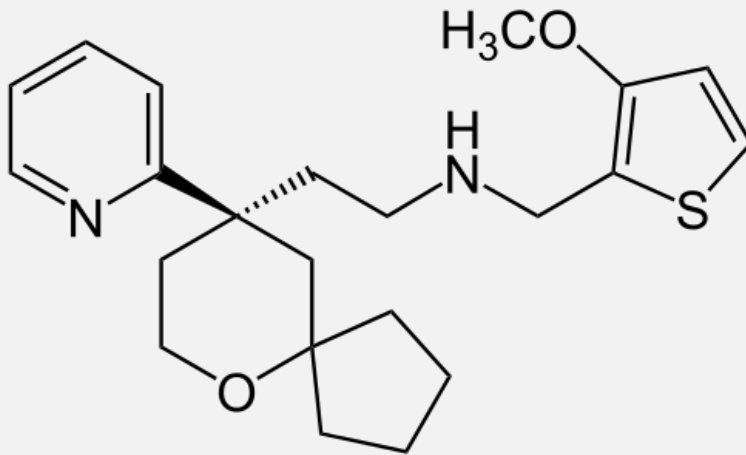
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# APPENDIX

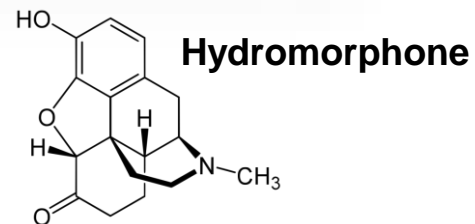
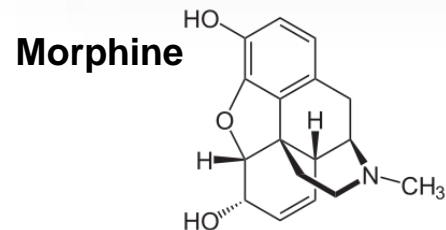
# OLINVYK: Distinct From IV Morphine / Hydromorphone

**OLINVYK**



**Studied in >1,900  
individuals**

**IV morphine included  
as active comparator**



**NCE with  
2032+ COM patent<sup>1</sup>**

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# Robust Clinical Development Program

OLINVYK studied in > 1,900 individuals



- **No dosage adjustments** for elderly / renally impaired
- No known active metabolites

#### **4 head-to-head trials vs. IV morphine:**

- IV opioid efficacy
- Rapid onset of action
- Well-characterized respiratory safety / GI tolerability
- Low rates of vomiting and rescue antiemetic use

#### **Large safety study:**

- Real-world use in complex patients and target surgeries

# OLINVYK: IV Opioid Efficacy and Rapid Onset

## Hard Tissue (SPID-48)

Superior pain relief vs.  
placebo ( $p < 0.01$ )

## Soft Tissue (SPID-24)

Superior pain relief vs.  
placebo ( $p < 0.02$ )

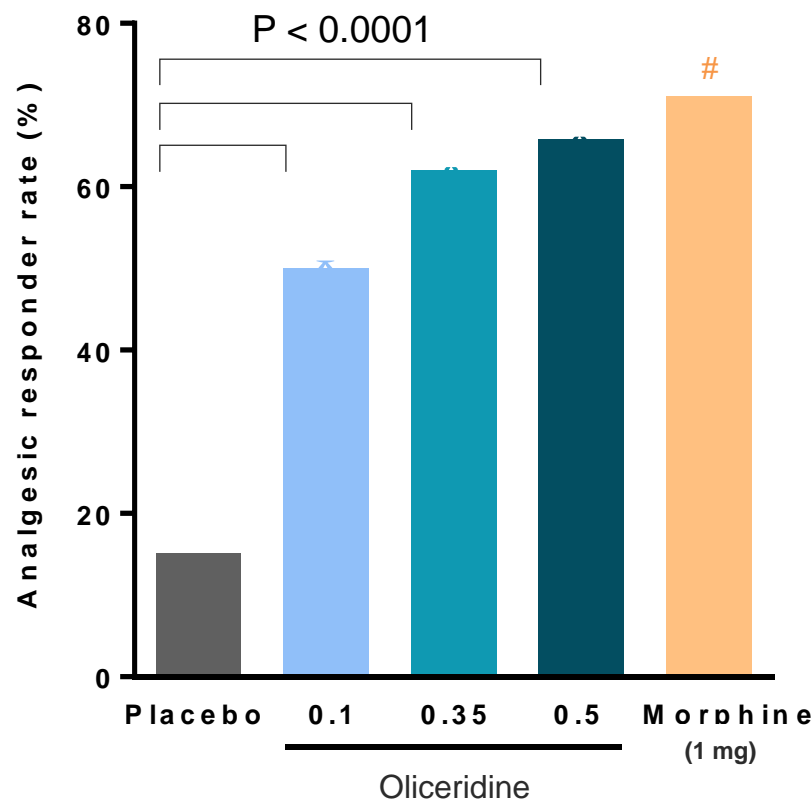


**Rapid onset** (2-5 min)  
& ~3 hour duration

- Efficacy achieved in hard tissue & soft tissue models
- Rapid onset: perceptible pain relief within 2-5 minutes
- OLINVYK efficacy data in peer-reviewed journals  
*The Journal of Pain Research*<sup>1</sup> and *Pain Practice*<sup>2</sup>

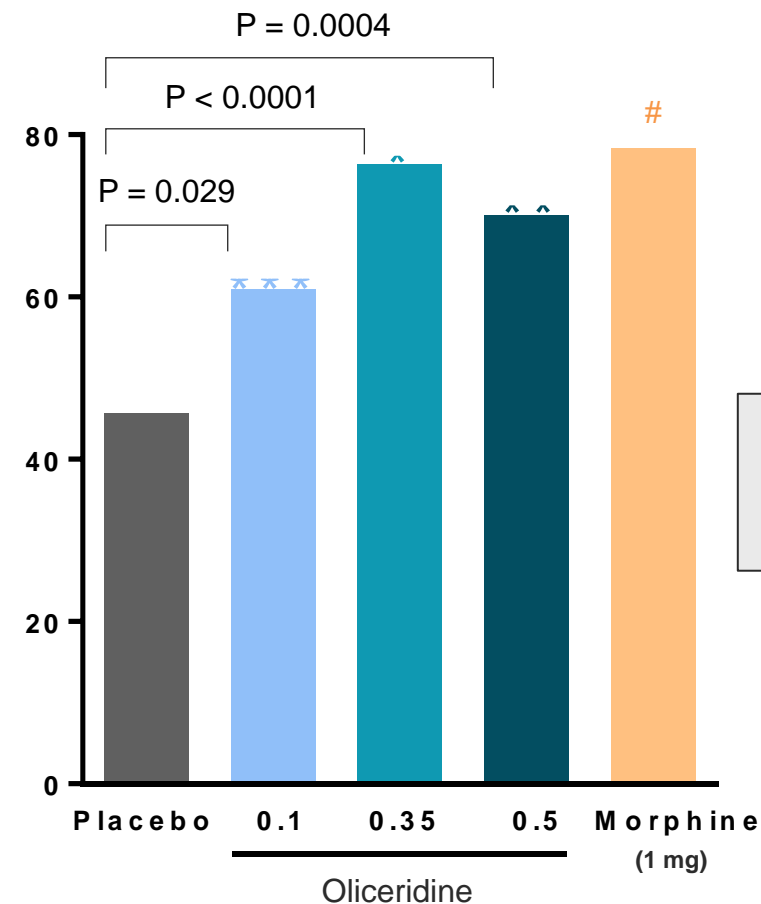
# Primary Efficacy Endpoint Achieved in Two Pivotal Studies

OLINVYK achieved IV opioid efficacy



## Ph3: Hard Tissue Surgery

Mean baseline pain = 6.7



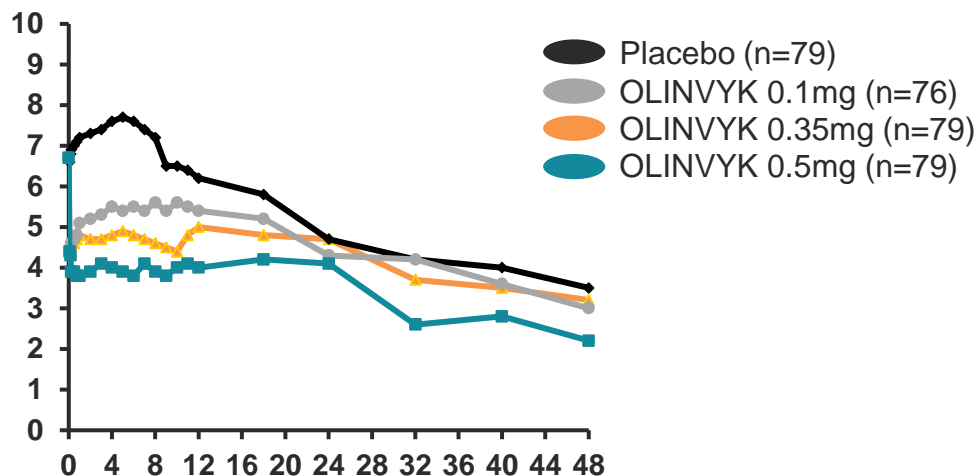
## Ph3: Soft Tissue Surgery

Mean baseline pain = 7.3

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# OLINVYK: IV Opioid Efficacy in 2 Phase 3 RCTs

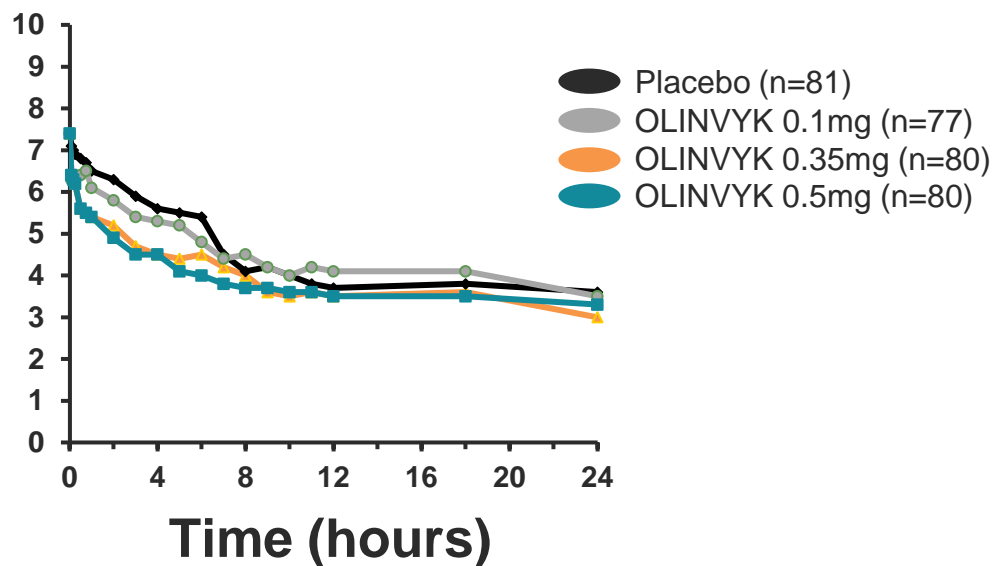
Average NRS Pain Score



## Study 1 (Orthopedic – Hard Tissue)

3 PCA regimens studied (0.1, 0.35, 0.5 mg) vs. placebo;  
all doses  $P < 0.01$  vs. placebo

Outcome	OLINVYK			Placebo
	0.1 mg	0.35 mg	0.5 mg	
% Completed	83%	87%	84%	60%
% D/C LOE	9%	4%	5%	34%
% Rescue Meds	41%	20%	17%	77%



## Study 2 (Plastic Surgery – Soft Tissue)

3 PCA regimens studied (0.1, 0.35, 0.5 mg) vs. placebo;  
0.35 / 0.5 mg doses  $P < 0.02$  vs. placebo

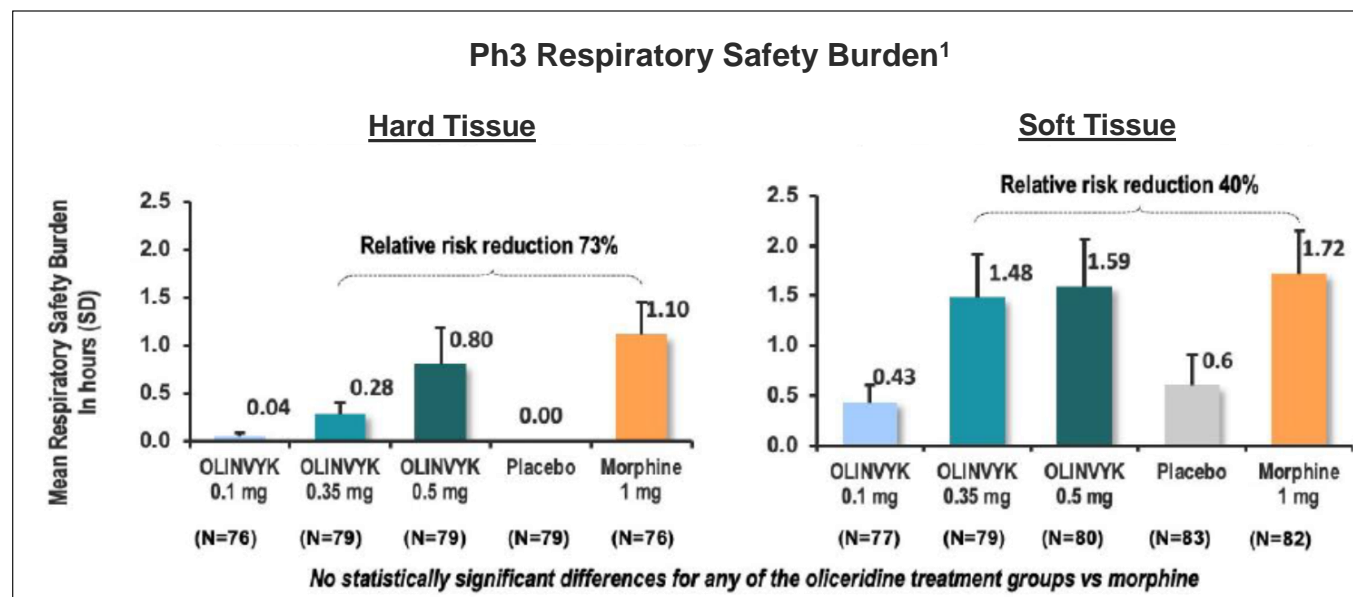
Outcome	OLINVYK			Placebo
	0.1 mg	0.35 mg	0.5 mg	
% Completed	86%	90%	87%	74%
% D/C LOE	11%	3%	5%	22%
% Rescue Meds	31%	21%	18%	49%



# Robust Assessment of Respiratory Safety in Phase 3 RCTs

Data included in AMCP dossier used in formulary review

- Prespecified secondary endpoint: Respiratory Safety Burden (RSB)
  - Calculated based on incidence and cumulative duration of respiratory safety events
- Full characterization of respiratory safety profile has been made available to HCPs and formulary decision makers
  - Data can be found in OLINVYK AMCP dossier and published literature



## Ph3 Respiratory Safety Events<sup>2</sup> (Components of the RSB calculation)

### Hard Tissue

Orthopedic Surgery- Unionectomy Study	Placebo (N=79)	Demand Dose OLINVYK			Morphine 1 mg (N=76)
		0.1 mg (N=76)	0.35 mg (N=79)	0.5 mg (N=79)	
Components of the respiratory safety burden					
≥1 respiratory safety event, n (%)	0	1 (1.3)	7 (8.9)	11 (13.9)	14 (18.4)
P-value vs morphine	0.006	0.002	0.050	0.364	—
Duration of event, mean hours (SD)	0 (N/E)	2.88 (N/E)	3.21 (2.24)	5.72 (7.44)	5.96 (4.67)
P-value vs morphine	0.102	0.140	0.260	0.186	—
Respiratory safety event measures					
Oxygen saturation <90%, n (%)	1 (1.3)	3 (3.9)	8 (10.1)	11 (13.9)	15 (19.7)
P value vs morphine	0.005	0.006	0.100	0.352	—
Respiratory rate ≤8 bpm, n (%)	0	0	1 (1.3)	1 (1.3)	4 (5.3)
P value vs morphine	0.956	0.956	0.188	0.185	—
Sedation (MRPSS ≥3), n (%)	10 (2.7)	14 (18.4)	16 (20.3)	13 (16.5)	15 (19.7)
P value vs morphine	0.242	0.838	0.926	0.610	—

### Soft Tissue

Plastic Surgery- Abdominoplasty Study	Demand Dose				
	Placebo (N=83)	OLINVYK			Morphine 1 mg (N=82)
		0.1 mg (N=77)	0.35 mg (N=79)	0.5 mg (N=80)	
Components of the respiratory safety burden					
≥1 respiratory safety event, n (%)	5 (6.0)	6 (7.8)	17 (21.5)	18 (22.5)	22 (26.8)
Odds ratio vs morphine	0.15	0.19	0.61	0.68	—
P value vs morphine	0.0003	0.0007	0.20	0.32	
Duration of event, mean hours (SD)	9.88 (7.0)	5.51 (1.91)	6.88 (5.66)	7.07 (6.56)	6.40 (5.09)
P value vs morphine	0.52	0.29	0.78	0.76	—
Respiratory safety event measures					
Oxygen saturation <90%, n (%)	7 (8.4)	6 (7.8)	15 (19.0)	16 (20.0)	20 (24.4)
P value vs morphine	0.02	0.01	0.57	0.76	—
Respiratory rate ≤8 bpm, n (%)	1 (1.2)	0	4 (5.1)	6 (7.5)	8 (9.8)
P value vs morphine	0.054	0.95	0.38	0.84	—
Sedation (MRPSS ≥3), n (%)	15 (18.1)	8 (10.4)	19 (24.1)	18 (22.5)	21 (25.6)
P value vs morphine	0.25	0.02	0.83	0.65	—

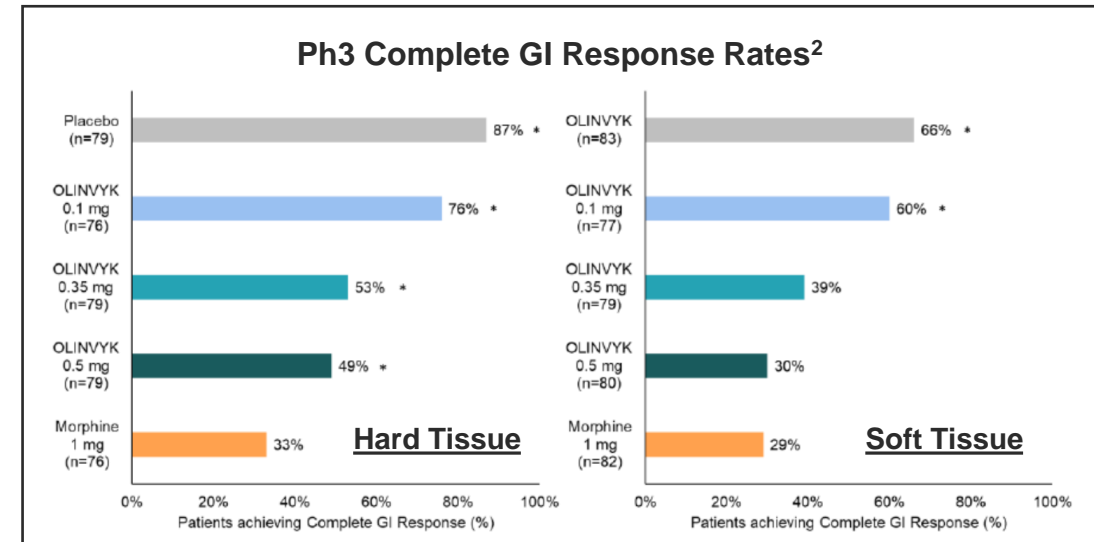
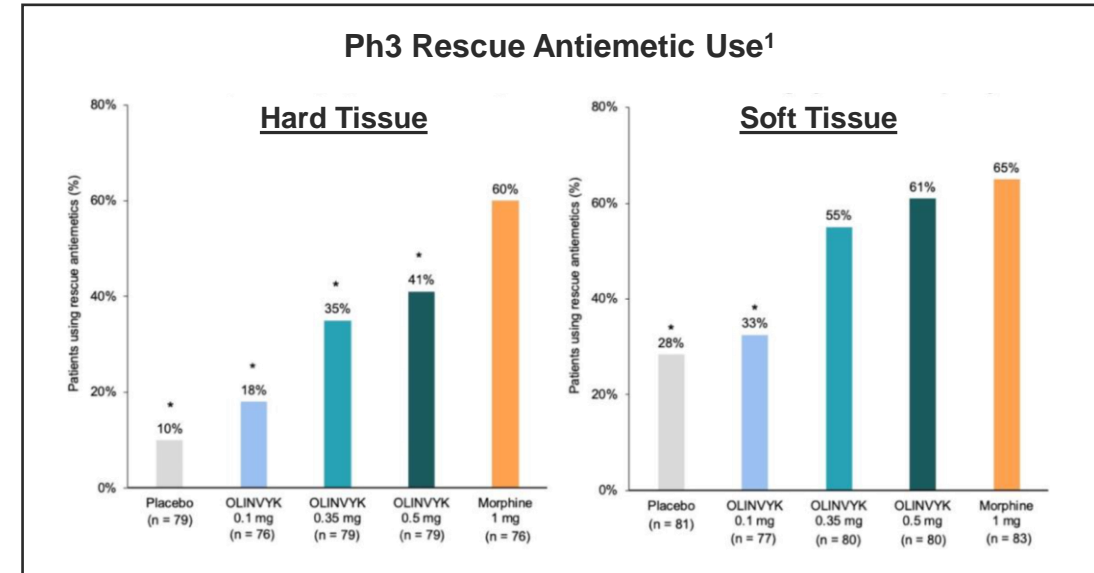
bpm = breaths per minute; MRPSS = Moline-Roberts Pharmacologic Sedation Scale

1) Figure 2-8, Section 2.2, OLINVYK Evidence Dossier for Formulary Consideration. 2) Figures 3-4 and 3-8, Section 3.1, OLINVYK Evidence Dossier for Formulary Consideration.

# Robust Assessment of GI Tolerability in Phase 3 RCTs

Data included in AMCP dossier used in formulary review

- Phase 3 pivotal trials included measurements of nausea / vomiting rates and rescue antiemetic use
- Additional exploratory post-hoc analysis was conducted using a “complete GI response” endpoint<sup>3</sup>
- Full characterization of GI tolerability has been made available to HCPs and formulary decision makers
  - Data can be found in OLINVYK AMCP dossier and published literature



# Customer Facing Organization

Partnering with Syneos Health to provide “best in class” commercial support



- Allows for execution speed and flexibility in deployment
- Full range support: source, hire, train and deploy customer-facing roles
- Ability to flex as business needs evolve

## 40 Customer-Facing Roles

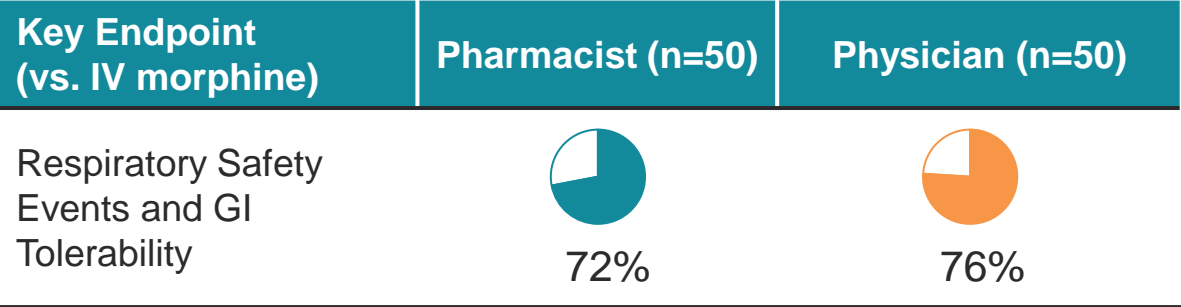
- **Sales:** Institutional Account Managers
- **Trade & Access:** Regional Account Managers
- **Medical:** Medical Science Liaisons

# Launch Team: Top Talent with Hospital Experience

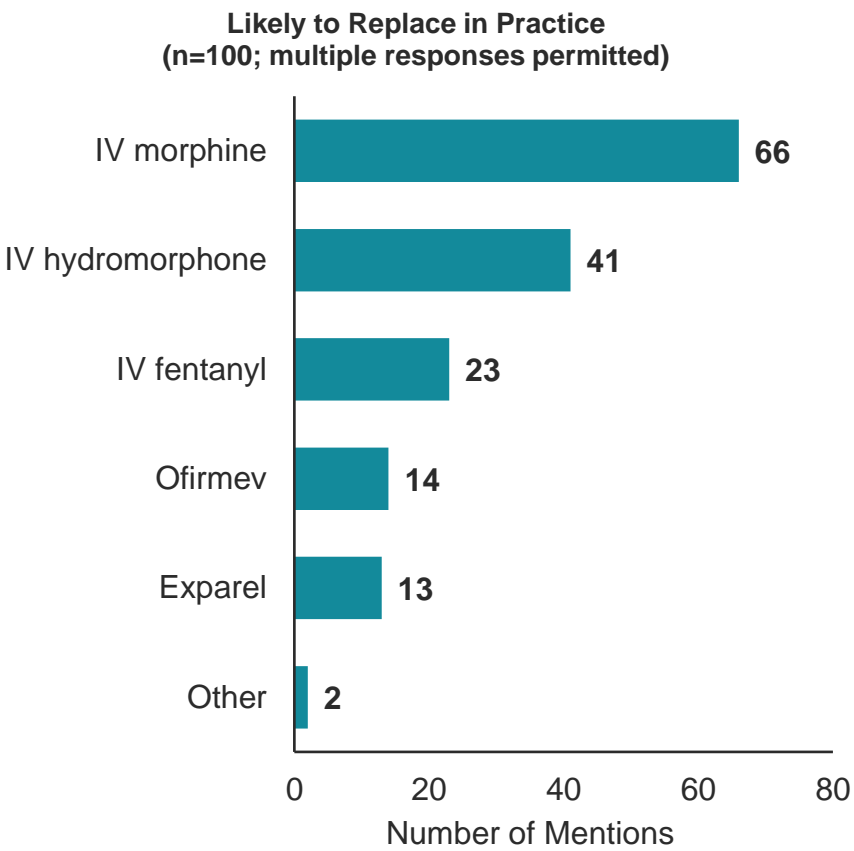
Role	Highlights
Medical Science Liaisons	100% with Advanced degrees 100% with Health Econ background 100% with hospital and launch experience
Regional Sales Managers	20+ Years experience Buy & Bill Hospital & ASC experience
Key Account Managers	21 years (avg) in Pharma 100% with GPO/IDN experience 100% with recent launch experience
Representatives	18 years experience 100% with recent launch experience 100% with Hospital experience Majority with therapeutic experience

# Positive Feedback from Formulary Stakeholders<sup>1</sup>

~75% of formulary stakeholders find OLINVYK's published data clinically meaningful:<sup>2</sup>



Majority of stakeholders view IV morphine as likely to be replaced by OLINVYK:

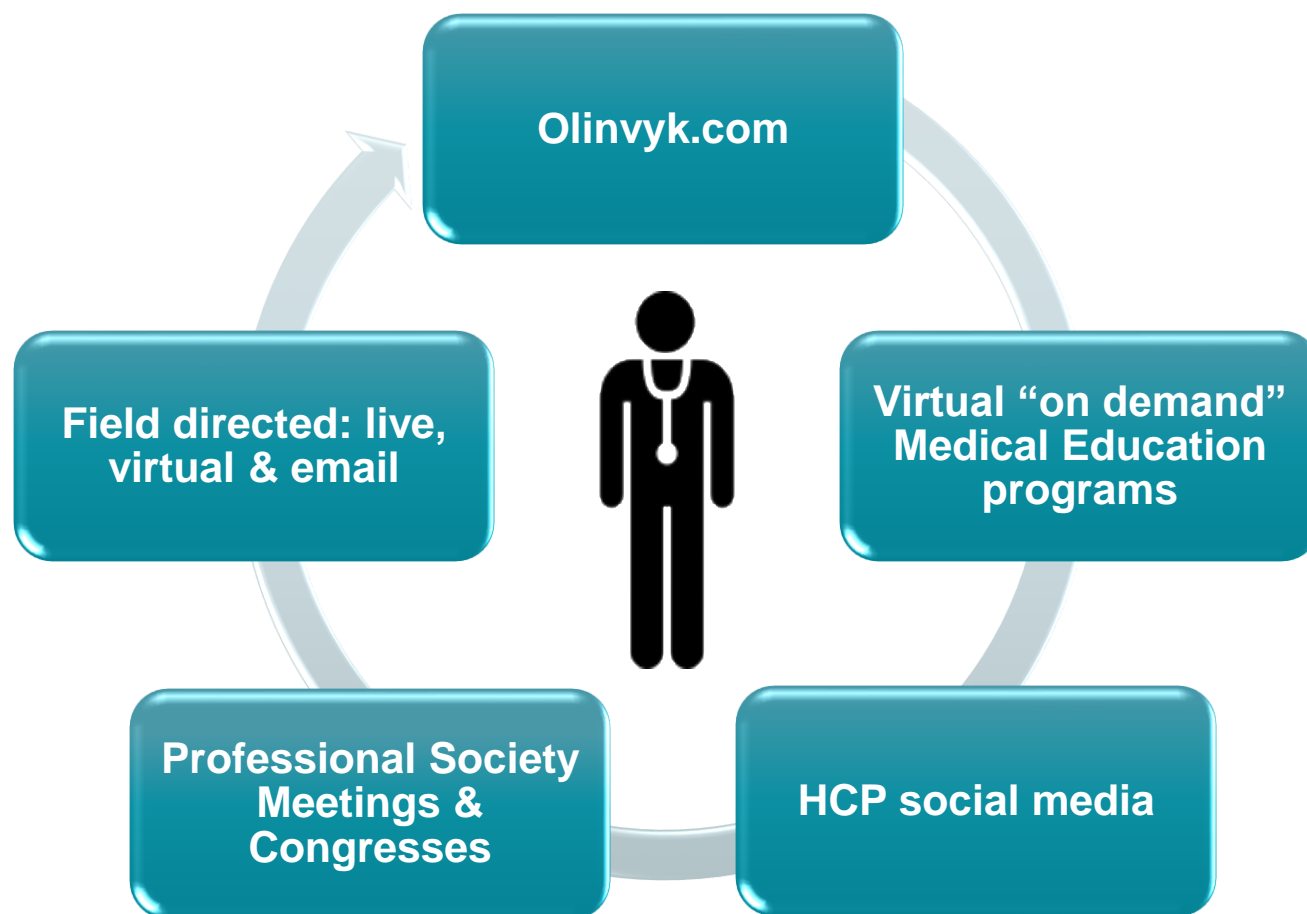


Please see Important Safety Information including BOXED WARNING at the end of presentation. Full Prescribing Information at [www.OLINVYK.com](http://www.OLINVYK.com).

# Omni-channel Approach for HCP Engagement

Communication across a full range of channels to maximize reach and impact

**Customize mix across channels**



# “Now Available” Campaign

## “Now Available” Website

- Order/Reimbursement/Dosing Guides
- Connect with Medical Affairs and/or Sales Rep

## “Now Available” Drivers

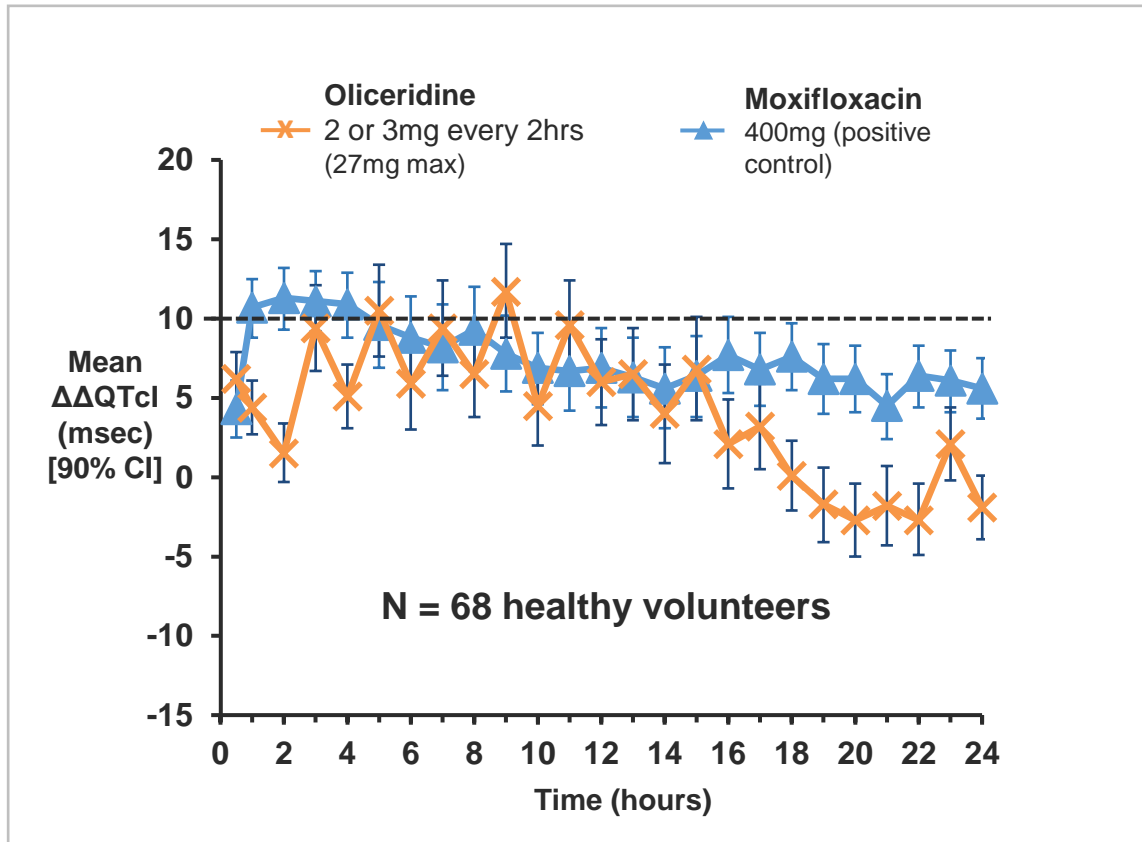
- Programmatic Banner Ads
  - Banner ad messaging to connect HCPs through digital journey
- Journal Ads
  - Ads will run in *American Journal of Health-System Pharmacy*, *Pharmacy Purchasing & Products*
- Select Emails to Key Health Care Professionals
  - Emails to provide online introduction to OLINVYK

The collage features several digital assets for the OLINVYK campaign:

- Website:** A screenshot of the OLINVYK website with a purple and orange gradient. The main heading reads "OLINVYK™ IS NOW AVAILABLE". Below it, a subheading states: "OLINVYK™ (oliceridine) injection is a new chemical entity and is indicated in adults for the management of acute pain severe enough to require an intravenous opioid analgesic and for whom alternative treatments are inadequate." A button labeled "ACCESS OLINVYK" with a "Learn More" link is visible.
- Banner Ads:** Two banner ads are shown. One is a vertical banner with the text "NOW AVAILABLE" and "OLINVYK™ (oliceridine) injection". The other is a horizontal banner with the text "OLINVYK™ (oliceridine) injection" and "Learn More".
- Quick Guide:** A document titled "OLINVYK™ (oliceridine) injection" with a "LEARN MORE" button. It includes sections for "IMPORTANT SAFETY INFORMATION", "ORDERING INFORMATION", and "DOSING QUICK GUIDE".
- Product Information:** A document titled "OLINVYK™ (oliceridine) injection" with a "LEARN MORE" button. It includes sections for "IMPORTANT SAFETY INFORMATION", "ORDERING INFORMATION", and "DOSING QUICK GUIDE".

# No Accumulation Despite Repeated Dosing

## Multi-Dose tQT Study



### Key results

- **No accumulation through 24 hrs**  
Mean QTcI <10ms at 22 of 24 points
- **No categorical QTc outliers**  
 $\Delta >60$  ms;  $>500$  ms absolute
- **Well tolerated, no SAEs\***  
92% reached max daily dose

\*The effect on QT prolongation at total cumulative daily doses  $>27$  mg has not been studied in a thorough QT study. Total cumulative daily doses exceeding 27 mg per day may increase the risk for QTc interval prolongation. Therefore, the cumulative total daily dose of OLINVYK should not exceed 27 mg.

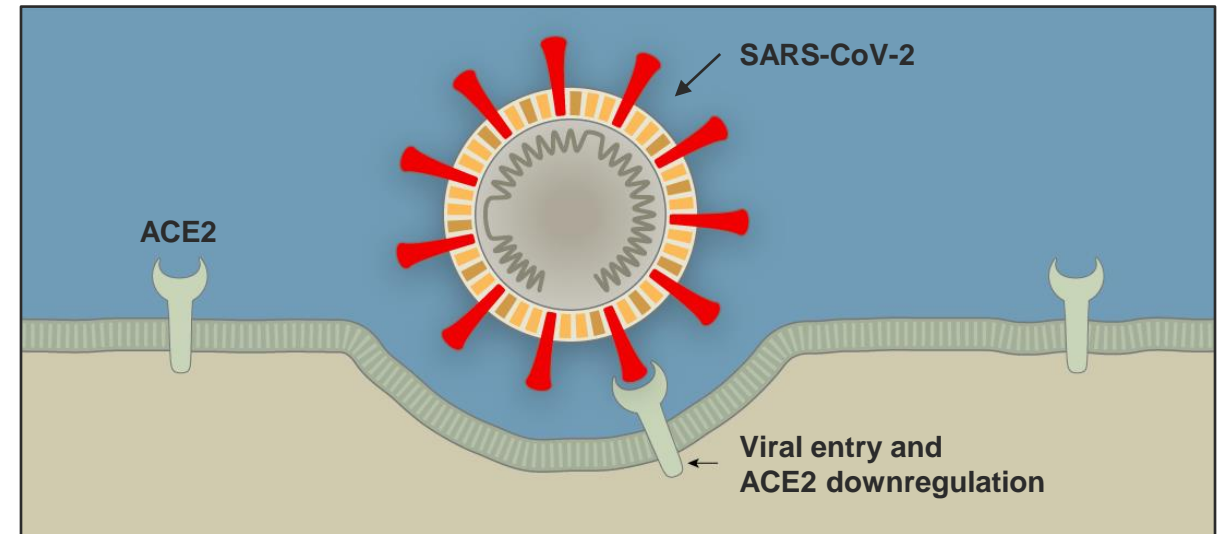
Please see Important Safety Information including BOXED WARNING at the end of presentation. Full Prescribing Information at [www.OLINVYK.com](http://www.OLINVYK.com).



# Interaction Between the AT<sub>1</sub> Receptor and ACE2 in COVID-19

Downregulation of ACE2 by coronavirus indirectly promotes activation of the AT<sub>1</sub> receptor

- Coronavirus binds to and downregulates angiotensin converting enzyme 2 (ACE2)<sup>1</sup>
- Decrease in ACE2 elevates angiotensin II levels
  - Angiotensin II activates AT<sub>1</sub> receptor
  - No breakdown of angiotensin II into Ang(1-7)
    - Normally, Ang(1-7) acts as a  $\beta$ -arrestin-biased ligand at the AT<sub>1</sub> receptor<sup>2</sup>
    - Protective therapeutic benefits in the lungs<sup>3</sup>



# Delta Receptor Agonists Have Unique Benefits

---

Potential utility for a variety of CNS indications

## Triptans / Ditans

- Target: serotonin receptors → mediate vascular excitability (associated CV risk)<sup>1</sup>
- Migraine-specific treatment

## CGRPs

- Target: CGRP receptors → regulate neuronal structures involved in pain signaling<sup>2</sup>
- Migraine-specific treatment

## Delta receptor agonists

- Target: delta receptors → located in pain pathways; also distributed throughout brain regions associated with sensory information, emotional processing, and reward / impulsivity<sup>3</sup>
- Potential for broad therapeutic application

# **IMPORTANT SAFETY INFORMATION**

**WARNING: ADDICTION, ABUSE, AND MISUSE; LIFE-THREATENING RESPIRATORY DEPRESSION; NEONATAL OPIOID WITHDRAWAL SYNDROME; and RISKS FROM CONCOMITANT USE WITH BENZODIAZEPINES OR OTHER CENTRAL NERVOUS SYSTEM (CNS) DEPRESSANTS**

**Addiction, Abuse, and Misuse**

**OLINVYK exposes patients and other users to the risks of opioid addiction, abuse, and misuse, which can lead to overdose and death. Assess each patient’s risk before prescribing OLINVYK, and monitor all patients regularly for the development of behaviors or conditions.**

**Life-Threatening Respiratory Depression**

**Serious, life-threatening, or fatal respiratory depression may occur with use of OLINVYK. Monitor for respiratory depression, especially during initiation of OLINVYK or following a dose increase.**

**Neonatal Opioid Withdrawal Syndrome**

**Prolonged use of OLINVYK during pregnancy can result in neonatal opioid withdrawal syndrome, which may be life-threatening if not recognized and treated, and requires management according to protocols developed by neonatology experts. If opioid use is required for a prolonged period in a pregnant woman, advise the patient of the risk of neonatal opioid withdrawal syndrome and ensure that appropriate treatment will be available.**

**Risk From Concomitant Use With Benzodiazepines or Other CNS Depressants**

**Concomitant use of opioids with benzodiazepines or other CNS depressants, including alcohol, may result in profound sedation, respiratory depression, coma, and death. Reserve concomitant prescribing for use in patients for whom alternative treatment options are inadequate; limit dosages and durations to the minimum required; and follow patients for signs and symptoms of respiratory depression and sedation.**

**INDICATIONS AND USAGE**

OLINVYK is a new chemical entity indicated in adults for the management of acute pain severe enough to require an intravenous opioid analgesic and for whom alternative treatments are inadequate.

**Limitations of Use**

Because of the risks of addiction, abuse, and misuse with opioids, even at recommended doses, reserve OLINVYK for use in patients for whom alternative treatment options [e.g., non-opioid analgesics or opioid combination products]:

- Have not been tolerated, or are not expected to be tolerated
- Have not provided adequate analgesia, or are not expected to provide adequate analgesia.

The cumulative total daily dose should not exceed 27 mg, as total daily doses greater than 27 mg may increase the risk for QTc interval prolongation.

**CONTRAINDICATIONS**

OLINVYK is contraindicated in patients with:

- Significant respiratory depression
- Acute or severe bronchial asthma in an unmonitored setting or in the absence of resuscitative equipment
- Known or suspected gastrointestinal obstruction, including paralytic ileus
- Known hypersensitivity to oliceridine (e.g., anaphylaxis)

**WARNINGS AND PRECAUTIONS**

- OLINVYK contains oliceridine, a Schedule II controlled substance, that exposes users to the risks of addiction, abuse, and misuse. Although the risk of addiction in any individual is unknown, it can occur in patients appropriately prescribed OLINVYK. Assess risk, counsel, and monitor all patients receiving opioids.
- Serious, life-threatening respiratory depression has been reported with the use of opioids, even when used as recommended, especially in patients with chronic pulmonary disease, or in elderly, cachectic and debilitated patients. The risk is greatest during initiation of OLINVYK therapy, following a dose increase, or when used with other drugs that depress respiration. Proper dosing of OLINVYK is essential, especially when converting patients from another opioid product to avoid overdose. Management of respiratory depression may include close observation, supportive measures, and use of opioid antagonists, depending on the patient’s clinical status.
- Opioids can cause sleep-related breathing disorders including central sleep apnea (CSA) and sleep-related hypoxemia with risk increasing in a dose-dependent fashion. In patients who present with CSA, consider decreasing the dose of opioid using best practices for opioid taper.

## WARNINGS AND PRECAUTIONS

- Prolonged use of opioids during pregnancy can result in withdrawal in the neonate that may be life-threatening. Observe newborns for signs of neonatal opioid withdrawal syndrome and manage accordingly. Advise pregnant women using OLINVYK for a prolonged period of the risk of neonatal opioid withdrawal syndrome and ensure that appropriate treatment will be available.
- Profound sedation, respiratory depression, coma, and death may result from the concomitant use of OLINVYK with benzodiazepines or other CNS depressants (e.g., non-benzodiazepine sedatives/hypnotics, anxiolytics, tranquilizers, muscle relaxants, general anesthetics, antipsychotics, other opioids, or alcohol). Because of these risks, reserve concomitant prescribing of these drugs for use in patients for whom alternative treatment options are inadequate, prescribe the lowest effective dose, and minimize the duration.
- OLINVYK was shown to have mild QTc interval prolongation in thorough QT studies where patients were dosed up to 27 mg. Total cumulative daily doses exceeding 27 mg per day were not studied and may increase the risk for QTc interval prolongation. Therefore, the cumulative total daily dose of OLINVYK should not exceed 27 mg.
- Increased plasma concentrations of OLINVYK may occur in patients with decreased Cytochrome P450 (CYP) 2D6 function or normal metabolizers taking moderate or strong CYP2D6 inhibitors; also in patients taking a moderate or strong CYP3A4 inhibitor, in patients with decreased CYP2D6 function who are also receiving a moderate or strong CYP3A4 inhibitor, or with discontinuation of a CYP3A4 inducer. These patients may require less frequent dosing and should be closely monitored for respiratory depression and sedation at frequent intervals. Concomitant use of OLINVYK with CYP3A4 inducers or discontinuation of a moderate or strong CYP3A4 inhibitor can lower the expected concentration, which may decrease efficacy, and may require supplemental doses.
- Cases of adrenal insufficiency have been reported with opioid use (usually greater than one month). Presentation and symptoms may be nonspecific and include nausea, vomiting, anorexia, fatigue, weakness, dizziness, and low blood pressure. If confirmed, treat with physiologic replacement doses of corticosteroids and wean patient from the opioid.
- OLINVYK may cause severe hypotension, including orthostatic hypotension and syncope in ambulatory patients.
- There is increased risk in patients whose ability to maintain blood pressure has already been compromised by a reduced blood volume or concurrent administration of certain CNS depressant drugs (e.g., phenothiazines or general anesthetics). \_Monitor these patients for signs of hypotension.\_In patients with circulatory shock, avoid the use of OLINVYK as it may cause vasodilation that can further reduce cardiac output and blood pressure.
- Avoid the use of OLINVYK in patients with impaired consciousness or coma. OLINVYK should be used with caution in patients who may be susceptible to the intracranial effects of CO<sub>2</sub> retention, such as those with evidence of increased intracranial pressure or brain tumors, as a reduction in respiratory drive and the resultant CO<sub>2</sub> retention can further increase intracranial pressure. Monitor such patients for signs of sedation and respiratory depression, particularly when initiating therapy.

- As with all opioids, OLINVYK may cause spasm of the sphincter of Oddi, and may cause increases in serum amylase. Monitor patients with biliary tract disease, including acute pancreatitis, for worsening symptoms.
- There is increased risk in patients whose ability to maintain blood pressure has already been compromised by a reduced blood volume or concurrent administration of certain CNS depressant drugs (e.g., phenothiazines or general anesthetics). Monitor these patients for signs of hypotension.\_In patients with circulatory shock, avoid the use of OLINVYK as it may cause vasodilation that can further reduce cardiac output and blood pressure.
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- As with all opioids, OLINVYK may cause spasm of the sphincter of Oddi, and may cause increases in serum amylase. Monitor patients with biliary tract disease, including acute pancreatitis, for worsening symptoms.
- OLINVYK may increase the frequency of seizures in patients with seizure disorders and may increase the risk of seizures in vulnerable patients. Monitor patients with a history of seizure disorders for worsened seizure control.
- Do not abruptly discontinue OLINVYK in a patient physically dependent on opioids. Gradually taper the dosage to avoid a withdrawal syndrome and return of pain. Avoid the use of mixed agonist/antagonist (e.g., pentazocine, nalbuphine, and butorphanol) or partial agonist (e.g., buprenorphine) analgesics in patients who are receiving OLINVYK, as they may reduce the analgesic effect and/or precipitate withdrawal symptoms.
- OLINVYK may impair the mental or physical abilities needed to perform potentially hazardous activities such as driving a car or operating machinery.
- Although self-administration of opioids by patient-controlled analgesia (PCA) may allow each patient to individually titrate to an acceptable level of analgesia, PCA administration has resulted in adverse outcomes and episodes of respiratory depression. Health care providers and family members monitoring patients receiving PCA analgesia should be instructed in the need for appropriate monitoring for excessive sedation, respiratory depression, or other adverse effects of opioid medications.

## ADVERSE REACTIONS

Adverse reactions are described in greater detail in the Prescribing Information.

The most common (incidence  $\geq 10\%$ ) adverse reactions in Phase 3 controlled clinical trials were nausea, vomiting, dizziness, headache, constipation, pruritus, and hypoxia.